At the Delaware Community Foundation (DCF), we are passionate about helping donors make a difference in the charitable causes they care about, making grants that build opportunity for all in Delaware, and providing leadership to continuously strengthen Delaware.

HELPING DONORS
We find joy in helping generous people give with lasting impact. To help our donors achieve their unique charitable goals, we work one-on-one with individuals, exploring the issues they care about and opportunities to make a difference through grants and scholarships. By combining financial expertise and community knowledge, we help donors maximize the dollars they can give and the power those dollars have in the community.

MAKING GRANTS
In addition to partnering with donors, the DCF serves our community through direct grantmaking from our Delaware Forever Fund. Advised by a statewide committee composed of community leaders, grants from the Forever Fund 1) target the state’s most pressing needs and 2) fortify our nonprofit organizations’ infrastructures, strengthening their ability to focus on their missions.

PROVIDING LEADERSHIP
The DCF is a resource, a convener and a facilitator. We strive to understand our community as it evolves, call attention to important issues and trends, and bring people together to build opportunity for all.

This last aspect of our work, providing leadership, has been evolving over the past few years, as the DCF has been transforming to increase our positive community impact. This year, we really hit our stride, engaging the community in many ways, including through our Focus Conversations series, the Community Equity Project and our unique research on Latino communities in Sussex County. You can read more about all of these initiatives in this annual report.

This has been a remarkable year for the DCF, thanks to the commitment of all of our donors, partners and friends – including you. We are grateful every single day that our job is to build opportunity in Delaware.
Engaging Communities

We all enjoy a better quality of life when all people have opportunities to succeed. However, there is much evidence showing us that for far too many people, the American Dream is just that – a dream.

In the fall of 2018, the DCF launched Building Opportunity in Delaware, a multi-year initiative to increase the impact of philanthropy on the most critical issues in our state, reduce the opportunity gap and help families rise out of poverty.

Through strategic grants and programs, statewide Focus Conversations, Book Circles and an annual Keynote event, we are fostering discussions and collaborations that are engaging our communities and empowering giving.

WHAT IS THE OPPORTUNITY GAP?

The opportunity gap refers to the ways in which structural barriers in our society – educational, economic and racial – make it all but impossible for some to achieve success. The dream that we can all get our piece of the American pie through hard work is simply not a reality for everyone.

The DCF is striving to help the community better understand the causes of the opportunity gap in Delaware and support solutions that reduce the barriers to success for all.

Elevating Big Ideas about Community

Through an annual keynote presentation, we are elevating big ideas and inspiring conversations statewide.

Our inaugural Building Opportunity Keynote in November 2018 featured world-renowned sociologist and author Prof. Robert D. Putnam, who spoke about the growing imbalance of access to health care, education, employment and other opportunities necessary to achieve social and economic success in Delaware and throughout the country.

Over 50 Book Circle conversations about Putnam’s book, Our Kids: The American Dream in Crisis, got nearly 500 Delawareans throughout the state talking about building opportunity in Delaware.

In 2019, the Building Opportunity initiative focused on the book Our Towns: A 100,000-Mile Journey into the Heart of America, by journalists and authors James and Deborah Fallows.

Since 2013, the Fallowses have traveled to small communities in every part of the country that are putting big ideas into action – building creative public-private partnerships, restoring downtowns, investing in innovative schools, developing vibrant open spaces and celebrating diversity.

The DCF partnered with Delaware Humanities to give away 500 copies of Our Towns and coordinated dozens of fall Book Circles throughout the state. The Book Circles set the stage for the Fallowses’ November keynote presentation and the annual Take Action Fair, where attendees learn about DCF programs.

We are focused on helping the community improve quality of life in the First State by expanding opportunities for all — opportunities such as access to high-quality education, a rich culture, employment, health care, a safe and healthy environment — and ultimately enhancing the common good.

This page: Kevin Solares and Andrea López are young professionals who recently purchased a home in Milton, Delaware.


2019 Building Opportunity Keynote.
Delawareans throughout the state are talking about Building Opportunity in Delaware. Throughout 2019, the DCF convened three community conversations — Focus on Wilmington, Focus on Dover, and Latino Communities in Sussex County.

At these events, nonprofit leaders and board members, corporate and community leaders, and committed community members came together to learn about one another’s work and identify opportunities to collaborate to maximize their impact.

At the Wilmington event, Dorrell Green, superintendent for the Red Clay Consolidated School District, presented on behalf of the Dual Generation Center at Stubbs Elementary School, a partnership between the state and the Christina School District.

“These events are important,” Green said. “The DCF, investors and folks within the community are hearing about the innovation and work that’s happening on the ground, finding ways to get plugged in and being able to support those efforts. No one entity can do it alone.”

Find participating initiatives and presentation materials from all three Focus Conversations at delcf.org/focus-conversations.
WHY EQUITY?

A focus on equity is crucial to building opportunity for all. There is a growing opportunity gap in this country – an increasing imbalance in the opportunities people have to succeed. Many Delawareans start with so few opportunities and face so many challenges that they have little chance of achieving educational and economic success, no matter how hard they work.

Launching in May 2019 as part of the DCF’s Building Opportunity in Delaware initiative, the Community Equity Project supports a cohort of 12 leaders with experience addressing equity issues in Wilmington. These leaders are defining a shared vision and setting priorities to address persistent challenges in our communities.

These Community Equity Fellows have studied a variety of issues affecting equity in Delaware, ranging from the brain science behind racial biases to policies on housing and food security.

Based on their research, the fellows are developing a unified set of proposals on how the community can advance equity in Wilmington and statewide by maximizing philanthropy and convening collaborations. In 2020 they plan to release their recommendations to funders and others in the community.

Advancing Equity

Strengthening Latino Communities

A community is strongest when all of its people have the opportunity to thrive.

In Sussex County, the Latino population has been growing stronger over the past 30 years. This year, the DCF commissioned the report Perspectives on the Latino Population in Sussex County, Delaware to serve as a resource for nonprofit organizations, funders, community leaders and others striving to engage and advance this important segment of the community.

Researchers from the University of Delaware explored accomplishments and contributions of Latinos in Sussex County, as well as needs and challenges they face.

In the report, presented at the DCF’s Focus Conversation in October 2019, the researchers identified important opportunities to support the communities’ success, including through culturally sensitive and bilingual programs and services for immigration assistance, college and financial aid navigation, public transportation improvements, home buying, business training and banking.

We hope the Perspectives report will serve in two ways: first, as a catalyst to spark conversations and new partnerships, and second, as a source of information and knowledge to help maximize the impact of the resulting efforts.

The report, conducted by Dr. Jennifer Fuqua and Dr. April Veness of the University of Delaware, was made possible by a grant from CFLeads to the DCF. The study was completed in collaboration with Dr. Christine Cannon, executive director of the Arshat-Cannon Fund at the DCF; La Colectiva de Delaware; La Esperanza and countless other partners. We are particularly grateful to the families and individuals who shared their stories and insights.

Read the report at delcf.org/sussex-latinos.
Business. Within a year and a half, the DCF was fully paid back with interest, growing the DCF Social Impact Fund and allowing us to invest in future projects.

This year, using the pay-for-success model of social impact investment, the DCF Social Impact Fund made a grant of $450,000 to the Blood Bank of Delmarva to help increase the number of donors age 17-34. When the Blood Bank meets the goal, the Longwood Foundation will “pay back” the grant with a premium into the DCF Social Impact Fund, again increasing the money available for the fund to invest in another initiative to drive social change.

These are just the first steps in the DCF’s work to expand social impact investing in Delaware. We are currently working on an initiative involving Community Development Financial Institutions, mission-driven financial organizations that provide loans to low- and moderate-income individuals and small businesses to create economic opportunity.

In 2017, the DCF Social Impact Fund was created with a gift to the DCF from Discover Bank. The DCF Social Impact Fund’s first project provided a small, low-interest loan to a team working on a chicken manure biodigester that makes use of the chicken waste. With our financial support, the team successfully found new investors and opened the business. Within a year and a half, the DCF was fully paid back with interest, growing the DCF Social Impact Fund and allowing us to invest in future projects.

At the DCF, we want to ensure that our charitable dollars are put to the best use and make the biggest difference for the causes that matter.

One way we’re doing this is by advancing social impact investing. Social impact investing refers to a range of practices intended to simultaneously generate financial and social benefits by investing in activities that help the community, such as clean technology enterprises, low-income housing, or other social goals.

DCF fundholders can participate directly by having their gifts to the DCF invested in our Socially Responsible Pool, which targets companies that adhere to good governance, environmental and social practices.

Social Impact Investing

Healthy Communities

This year, the DCF joined the University of Delaware Partnership for Healthy Communities and the Delaware Department of Health and Social Services to launch Healthy Communities Delaware (HCD).

HCD will help coordinate activities and resources throughout the state to address social determinants of health — social factors that affect our physical health, such as housing, education, food, income, and social justice and equity.

Delaware’s current investments in health care have not led to better outcomes. According to the United Health Foundation’s website americashealthrankings.org, the state is ranked 31st in the country. With a starting financial commitment of $1.5 million from the state, HCD includes representatives of 30 Delaware organizations addressing key factors associated with social determinants of health, and will begin providing technical assistance and grants for community-based projects by early 2020.

Read more about Healthy Communities Delaware at delcf.org/hcd.
Scholarships: Jump-Starting Success

Cindy Zheng, a 2019 graduate of Sussex Central High School, received a scholarship from the Donald W. & Nancy S. Edwards Charitable Fund.

Zheng was the co-president of Students in Action, was involved in Math League and Health Occupations Students of America, and volunteered for Beebe Hospital, but she also balanced her school activities with obligations most of her fellow students don’t share.

Zheng is the only one in her family fluent in English – her parents and grandfather speak Chinese. At a young age, Zheng began translating for her parents in their restaurant and in day-to-day activities such as visiting the bank. When her grandfather in New York was in the hospital for an extended time, Cindy would travel to visit him and translate for him with the doctors and staff.

Between traveling and translating, Zheng often missed school. Though she worked diligently to make up for her absence, balancing familial obligations and school affected her grades and she was almost unable to complete her junior year of high school. She rebounded during her senior year and was able to graduate with her class in the spring of 2019.

The Donald W. & Nancy S. Edwards Charitable Fund scholarship is awarded each year to a high school student recommended through the Upward Bound program at the University of Delaware or Delaware Technical Community College. It provides up to $5,000 per year the recipient is enrolled in college.

The Edwardses, who do not have children of their own, wanted to provide young people with an opportunity to get an education they would not have had otherwise. They knew they could not do it independently, so they talked with their financial advisor, who connected them with the DCF.

“We provide the funds, and the DCF does all the work,” said Nancy Edwards. “It’s been a very rewarding experience for us.”

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With the Edwardses’ support, Zheng is attending the University of Delaware and plans to major in biology and psychology.

Youth Engagement

The DCF’s Youth Philanthropy Boards (YPBs), one in each of Delaware’s three counties, are composed of students from public, independent and diocesan high schools throughout the state.

Every year, each YPB develops a focus area, solicits and evaluates proposals, conducts site visits and recommends impactful programs in their communities.

In 2019, our three YPBs awarded $50,000 in grants to 19 nonprofit organizations. Since the YPB program began in 1999, more than 425 students have served as YPB members and have awarded more than $430,000 in grants.

This year, each board had an additional $5,000 to award to nonprofit organizations thanks to the generosity of Congresswoman Lisa Blunt Rochester, founder of the GLOW Fund, a donor advised fund at the DCF.

Blunt Rochester, who visited and spoke with the YPBs in each county, said she trusted the students to make good decisions.

“I am so inspired when I see the passion these students bring to this project,” Blunt Rochester said. “By visiting the nonprofits around the state they have learned firsthand how these grants are making a positive change. I am so proud of the decisions they made with the money from my fund honoring my late husband, Charles.”

Kent
- Compassionate Hearts - $4,770
- Green Beret Project - $2,615
- Inner City Cultural League - $2,615
- Survivors of Abuse in Recovery - $5,000

New Castle
- Duffy’s Hope - $2,500
- EastSide Charter School - $1,200
- Girls Inc. of Delaware - $2,000
- I Am My Sister’s Keeper - $1,800
- Nativity Prep - $1,250
- One Village Alliance - $2,500
- TeenSHARP - $1,250
- Teen Warehouse - $2,500
- UrbanPromise - $2,500
- West End Neighborhood House - $2,500

Sussex
- Connecting Generations - $2,500
- First State Community Action Agency - $3,000
- FORGE Youth & Family Academy - $2,500
- Laurel Public Library - $3,000
- Pathways to Success - $4,000

Read more at delcf.org/ypb.

Photo above: Members of the Sussex County YPB on a site visit to Compassionate Hearts in Lincoln, Delaware.

“Don and Nancy have both been really interested in my story,” Zheng said. “I feel like I can breathe easier now and work toward my dream of becoming a pediatrician.”

The DCF awards hundreds of thousands of dollars in scholarships each year, thanks to generous donors who care about education and understand that it can be costly.

For the 2019-20 school year, the DCF awarded $378,650 in scholarships, helping 193 students pursue secondary education.

For more information, visit delcf.org/scholarships.

“After this experience, I want to find ways to continue to support programs in my community that work with public health and the arts.”
- Jessica Simmons, a 2019 graduate of St. Thomas More Academy and Kent County YPB member

Photo above: Members of the Sussex County YPB on a site visit to Compassionate Hearts in Lincoln, Delaware.
Community Impact Grants

One of the ways the DCF is building opportunity for all in Delaware is through our Community Impact Grants.

Since 1989, the DCF has distributed millions of dollars in grants to nonprofit organizations throughout the state. These are funded by the Delaware Forever Fund, which consists of gifts made to the DCF for discretionary grantmaking.

As part of our Building Opportunity in Delaware initiative, we restructured our Community Impact Grants program for 2019 to focus on strategic priority areas, including our growing Latino community, equity, and supporting the success of Delaware’s youth.

DELAWARE FOREVER FUND

Created by generous donors who care about Delaware, the Delaware Forever Fund is the DCF’s unrestricted endowment, which funds the Community Impact Grants program.

These flexible grants are important because they address the evolving needs of the community as they arise.

What will Delaware’s greatest needs be 30 years in the future? The DCF is in a unique position to identify community needs and opportunities to address them through our community knowledge and relationships.

Your gift, combined with the generous gifts of many others, makes it possible for the DCF to pinpoint and fund the greatest opportunities to drive positive change in Delaware.

Make a donation at delcf.org/forever.

Capital Grants

The DCF’s Capital Grants help Delaware nonprofits secure and maintain facilities and build the infrastructure they need to fulfill their missions effectively and efficiently.

From vocational training for at-risk youth to therapeutic horseback riding for children with disabilities, this year’s Capital Grants from the DCF will benefit thousands of Delawareans statewide.

The DCF awarded a total of $255,929 in 2019 Capital Grants to 15 organizations around the state. This year’s recipients are listed to the right.

Read more at delcf.org/2019-capital-grant-recipients.

Building Furniture, Building Opportunity

“Our program is a stepping stone to a good career for people with significant barriers to employment. In the furniture shop, we’re really building opportunity!”

- Andrew McKnight, founder and executive director of the Challenge Program, which received a $25,000 DCF Capital Grant to build a furniture manufacturing facility. In the Challenge Program, at-risk youth receive two years of paid training before being placed in construction jobs.

Photo above: A Challenge Program trainee at work.

### Capital Grants

<table>
<thead>
<tr>
<th>Organization</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bellevue Community Center</td>
<td>$19,119</td>
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<tr>
<td>Challenge Program</td>
<td>$25,000</td>
</tr>
<tr>
<td>CHEER, Inc.</td>
<td>$23,170</td>
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<tr>
<td>Delaware Public Media</td>
<td>$17,000</td>
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<tr>
<td>Downtown Visions</td>
<td>$19,000</td>
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<tr>
<td>Family Promise of Northern New Castle County</td>
<td>$14,000</td>
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<tr>
<td>Hilltop Lutheran Neighborhood Center</td>
<td>$15,000</td>
</tr>
<tr>
<td>La Red Health Center</td>
<td>$20,000</td>
</tr>
<tr>
<td>Laurel Public Library</td>
<td>$12,900</td>
</tr>
<tr>
<td>Mom’s House Inc. of Dover</td>
<td>$9,600</td>
</tr>
<tr>
<td>Southern Delaware Therapeutic &amp; Recreational Horseback Riding</td>
<td>$14,000</td>
</tr>
<tr>
<td>Survivors of Abuse in Recovery (SOAR)</td>
<td>$22,140</td>
</tr>
<tr>
<td>Sussex Community Crisis Housing Services, Inc.</td>
<td>$15,000</td>
</tr>
<tr>
<td>West End Neighborhood House, Inc.</td>
<td>$20,000</td>
</tr>
<tr>
<td>Wilmington Senior Center</td>
<td>$10,000</td>
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</tbody>
</table>

Mike DiPaolo, the DCF’s vice president for southern Delaware, with two of the beneficiaries of the Brandywine Valley SPCA’s new facility, funded in part by a 2018 DCF Community Impact Grant.
In 2019, the DCF awarded $284,476 in Focus Grants to support organizations and initiatives working to build opportunity so all Delaware residents can overcome barriers to success, benefit equitably and thrive. Investments were focused on youth success and supporting Delaware’s growing Latino communities.

**Focus Grants**

<table>
<thead>
<tr>
<th>Organization</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Best Buddies Delaware</td>
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<tr>
<td>Big Brothers Big Sisters of Delaware</td>
<td>$20,000</td>
</tr>
<tr>
<td>CAMP Rehoboth</td>
<td>$5,000</td>
</tr>
<tr>
<td>Community Education Building</td>
<td>$25,000</td>
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<tr>
<td>Delaware Institute for the Arts in Education</td>
<td>$25,000</td>
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<tr>
<td>La Esperanza, Inc.</td>
<td>$10,000</td>
</tr>
<tr>
<td>Leading Youth Through Empowerment, Inc.</td>
<td>$25,000</td>
</tr>
<tr>
<td>Summer Learning Collaborative, Inc.</td>
<td>$24,626</td>
</tr>
<tr>
<td>Sussex Academy Aquatic Center</td>
<td>$25,000</td>
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<tr>
<td>Sussex Tech Adult Programs</td>
<td>$24,850</td>
</tr>
<tr>
<td>TeenSHARP</td>
<td>$25,000</td>
</tr>
<tr>
<td>Year Up</td>
<td>$25,000</td>
</tr>
<tr>
<td>Zip Code Wilmington</td>
<td>$25,000</td>
</tr>
</tbody>
</table>

*Read more at delcf.org/2019-focus-grants.*

Swimming Safely

“I have no doubt in my mind that this program saves lives. Maybe a month from now, a year from now, or 10 years from now, there will be someone who is still alive because of what they learned this summer.”

- Maria Edgerton Reed, aquatics coordinator at the Sussex Academy Aquatic Center, which received a $25,000 DCF Focus Grant to teach 200 young people water safety this year.

**A March Toward Inclusion**

“Preston’s March for Energy gives children the opportunity to participate in an activity with their peers in their own neighborhood and raises awareness for inclusion.”

- Deb Buenaga, executive director of Preston’s March for Energy, which provides adaptive bikes to children with disabilities. Preston’s March received a $7,000 DCF Special Interest Grant to provide monthly social events for individuals and families affected by disabilities.

**Specific Interest Grants**

This year the DCF awarded $55,344 in Specific Interest Grants to 11 nonprofit organizations around the state. Specific Interest Grants are awarded from funds created by donors to support issues they are particularly passionate about, including arts in Wilmington, long-term care, fulfillment of children’s wishes, and training and treatment of animals. This year’s recipients are:

<table>
<thead>
<tr>
<th>Organization</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arise Delaware</td>
<td>$10,000</td>
</tr>
<tr>
<td>Colonial Chapter of the Paralyzed Veterans of America, Inc.</td>
<td>$3,000</td>
</tr>
<tr>
<td>Delaware Shakespeare</td>
<td>$2,500</td>
</tr>
<tr>
<td>Exceptional Care for Children</td>
<td>$7,000</td>
</tr>
<tr>
<td>Faithful Friends Animal Society</td>
<td>$6,400</td>
</tr>
<tr>
<td>Grand Opera House, Inc.</td>
<td>$2,500</td>
</tr>
<tr>
<td>Make-A-Wish Philadelphia, Delaware &amp; Susquehanna Valley</td>
<td>$7,500</td>
</tr>
<tr>
<td>Market Street Music</td>
<td>$2,500</td>
</tr>
<tr>
<td>Preston’s March for Energy</td>
<td>$7,000</td>
</tr>
<tr>
<td>Tri-State Bird Rescue &amp; Research</td>
<td>$5,000</td>
</tr>
<tr>
<td>UrbanPromise</td>
<td>$2,000</td>
</tr>
</tbody>
</table>

*Read more at delcf.org/2019-specific-interest-grants.*
Empowering Giving

Fundholders
The DCF partners with fundholders to make giving simple, joyful and powerful.

At the DCF, we partner with generous people and organizations who care about building opportunity and improving the lives of the people of Delaware in a variety of ways.

With almost 1,100 charitable funds addressing different aspects of quality of life, we are continuously working to find ways to help our fundholders maximize the impact of their charitable giving by leveraging our community knowledge and relationships.

DCF fundholders are our partners in building opportunity in Delaware. In the next few pages, enjoy just a few stories of impact from the past year.

To give to a DCF fund, visit delcf.org/give.

New Funds (Established FY2019)
Jeffrey C. & June C. Allen Fund
BASSE Fund
Brandywine Creek Woodlawn Fund
Cab Calloway School Fund Endowment
CRFF New Castle County Youth Empowerment Fund
Dalton Fund
Friends of Delaware Veterans Endowment Fund
Fund for Women Collaborative Grant Fund
Georgetown Grace UMC Endowment Fund
Georgetown Grace UMC Reserve Fund
Gorrafa Family Third Charitable Fund
Greater Lewes Foundation - Dr. David E. & Linda S. Robinson Fund
Home of the Brave Fund
Howett Family Fund
Innocents Abroad Fund
K-9 Program State Park Endowment Fund
Montgomery Reeves Family Fund
Anthony Penna Event Fund
Carl & Doris Schnee Legacy Fund for the Delaware Center of Justice
Carl & Doris Schnee Legacy Reserve Fund for the Delaware Center for Justice
Carl and Doris Schnee Legacy Fund for Muhlenberg College
Supporting Kids Event Fund
YWCA Marilyn N. Hendricks Fund

Our Partner in Preserving History:
Cooch’s Bridge Historic District Fund

In December 2018, Delaware’s Division of Historical and Cultural Affairs acquired the historic home and surrounding property at the heart of the Cooch’s Bridge Battlefield from the Cooch family.

Twenty percent of the sale proceeds were donated by the Cooch family to the Cooch’s Bridge Historic District Fund at the DCF. The fund, established by Edward W. Cooch, Jr., helps support maintenance and preservation efforts.

On Sept. 3, 1777, the British and American armies clashed in the Battle of Cooch’s Bridge, Delaware’s only Revolutionary War Battle. The Cooch family has preserved the 200-acre farm and the battlefield since that time.

Now, with the state’s acquisition of the house and surrounding area, the historic site will be preserved and protected, and more can be done to interpret this historic site for the public.
A Year of Change

Rodel kicked off 2019 with a bang, and carried momentum through a busy and productive year. To start its 20th year, Rodel launched a new website and updated its logo and name — “The Rodel Foundation of Delaware” became simply “Rodel.”

What’s changed? Rodel is listening more and building more partnerships from the bottom up to deepen its community impact. That includes strengthening its collaboration with the DCF, Rodel remains committed to aligning the right people and resources, conducting research, advocating for effective policies and ensuring that funding is distributed properly to build opportunity for all through education.

Rodel is celebrating a 2019 full of progress accomplished with partners, including:

- **A $500,000 state investment for employer engagement through Delaware Pathways, which is helping create real-world experiences for approximately 15,000 youth.**
- **Key state investments in early learning that will help more families connect with affordable, quality care — impacting more than 7,000 children under five.**
- **The state’s Opportunity Funding initiative, which will provide $75 million over three years to schools to support low-income students and English learners across all grade levels.**
- **A coming wave of school-based health centers for Delaware elementary schools.**

Rodel has also played a critical role in bringing new approaches to teacher preparation to the state like Teach for America and Relay Graduate School of Education, and helped open over 25 public schools. They worked with a range of state and private sector leaders to help launch Delaware Pathways to give high school students meaningful job experiences and opportunities to earn college credit or credentials in 18 different industries. Within the first four years, enrollment in Pathways grew from 27 to 15,000 students and the state is now seen as a national leader and on a path to engage 20,000, or half, of our high schoolers by next year.

Rodel serves as a bridge between elected administrations to try to maintain cohesion in policies and brings together different segments of the community to get people talking and working together in the same direction. In this convening and catalyzing role, the foundation provides unique value. However, Susan Budinger emphasizes that they have not done it alone.

Rodel set up supporting organizations at community foundations in Delaware and Arizona, the two states where Rodel, Inc. grew up. Their initial goal for Rodel was to help Delaware become a national, even global, leader in education, and their high aspirations have not dimmed in the 20 years since then.

“I think of them — the Budingers — as great Americans in the sense that they’d come from modest Midwest roots, really made their fortune based on their own sweat equity, and were interested in giving back,” Rodel President and CEO Paul Herdman said.

Rodel played a central role in helping Delaware win the national Race to the Top competitive grant in 2010, which entitled the state to more than $119 million in federal funding. Over the last decade, the number of kids in high-quality early childhood education has increased 10,000 per year, an increase of 49 percent. Delaware’s high school graduation and college enrollment rates are at their highest in recent history, and the high school dropout rate is at a 30-year low of 1.7 percent.

The Budingers set up supporting organizations at community foundations in Delaware and Arizona, the two states where Rodel, Inc. grew up. When the Budingers sold Rodel, Inc. in 1999, they knew they wanted to set up foundations to “do good.” They considered a range of issues, from the environment to the economy, but set their sights on improving public education because education is foundational to all those things.

“The fact is, Bill and Don are leaders for equity and excellence in public education,” Herdman said. “I think of them — the Budingers — as great Americans in the sense that they’d come from modest Midwest roots, really made their fortune based on their own sweat equity, and were interested in giving back,” Rodel President and CEO Paul Herdman said.

“I think of the education system like a constellation of variables,” she said. “It’s almost like looking at a solar system or a galaxy. If you really want to move it, you have to work on a whole bunch of different aspects of the system. And you have to do that with different partners.”

Herdman attributes Rodel’s success to the way it combines international best practices and strong data to build a common vision. He also credits the Budingers for always encouraging the foundation to “swing for the fences.” “The Budingers are emblematic of the Delaware Way,” Herdman said. “Bill often says it’s amazing what you can get done when no one is looking to take credit. For twenty years, they have done just that.”

Our Partners for Transforming Education: The Budingers & Rodel

This year Rodel, a supporting organization of the DCF, celebrates 20 years of empowering Delaware to become a leader for equity and excellence in public education.

But the movement actually started almost 60 years ago, back when Bill Budinger started the chemical company Rodel, Inc. in his garage in Wilmington along with his brother Don. (An early signature product was a roller in Delaware, hence the name “Rodel.”) Then in 1991, Don’s daughter Susan came on board, too.

When the Budingers sold Rodel, Inc. in 1999, they knew they wanted to set up foundations to “do good.” They considered a range of issues, from the environment to the economy, but set their sights on improving public education because education is foundational to all those things.

“In 1961, John F. Kennedy said we would land on the moon by the end of the decade, and we did,” Don said. “We need to apply that level of commitment and public will to our country’s most valuable asset, our children.”

Rodel has played a central role in helping Delaware win the national Race to the Top competitive grant in 2010, which entitled the state to more than $119 million in federal funding. Over the last decade, the number of kids in high-quality early childhood education has increased 10,000 per year, an increase of 49 percent. Delaware’s high school graduation and college enrollment rates are at their highest in recent history, and the high school dropout rate is at a 30-year low of 1.7 percent.

“I think of them — the Budingers — as great Americans in the sense that they’d come from modest Midwest roots, really made their fortune based on their own sweat equity, and were interested in giving back,” Rodel President and CEO Paul Herdman said.

Rodel played a central role in helping Delaware win the national Race to the Top competitive grant in 2010, which entitled the state to more than $119 million in federal funding. Over the last decade, the number of kids in high-quality early childhood education has increased 10,000 per year, an increase of 49 percent. Delaware’s high school graduation and college enrollment rates are at their highest in recent history, and the high school dropout rate is at a 30-year low of 1.7 percent.

“Being a supporting organization of the DCF is like having a support net. They have been a wonderful resource for us and a great partner.”

- Susan Budinger

To find out how your organization can benefit from becoming a supporting organization of the DCF, call Stuart Comstock-Gay at 302.504.5228.
Our Partner for Healthy Kids:
First State Fund

A once-vacant lot has been transformed into a brand new playground for students at Kuumba Academy Charter School and Great Oaks Charter School, thanks to a generous gift from the First State Fund at the DCF.

Previously, teachers would walk students to an open lot a block away or to a playground three blocks away, crossing major city intersections. Now a gleaming blue and yellow playset complete with slides, monkey bars, climbing walls and more welcomes them on their school grounds.

After brief remarks at the ribbon cutting on Sept. 10, Mark Duncan, vice president of development for the Community Education Building, encouraged the gathered students to try out their new playground. In seconds, the playset was full of climbing, laughing kids.

“Not everyone has access to a safe play space,” said Sally Maldonado, head of school at Kuumba. “This might be the only outdoor space accessible for some of our students.”

Former DCF Board Chair Tom Sager established the First State Fund to support diversity and equity. He likes that DCF is taking performance to a higher level by harnessing a data-driven, integrated approach to identifying problems.

“The folks at the foundation know Delaware,” Sager said. “They are out at public forums, engaging the community.”

With the DCF’s expertise, Sager said, fundholders can give “where the biggest bang for our buck is.”
Our Partner for Volunteer Power:
Nixon Uniform Service & Medical Wear Foundation Fund

To maximize the impact of its philanthropy, Nixon Uniform Service & Medical Wear Foundation Fund reached out to the DCF to identify a nonprofit aligned with its values, with a strong presence in the community and hands-on volunteer opportunities.

The DCF developed an application and selection process, resulting in grants from Nixon Medical to the Boys & Girls Clubs of Delaware. The first volunteer opportunity at the club was held at the Clarence Fraim Boys & Girls Club, where 75 kids painted pumpkins and played bingo with Nixon Medical volunteers. The event was the only Halloween celebration some of the children experienced.

“The kids had a great time, and all of us who helped out really enjoyed it. It’s such a great partnership,” Nixon Medical volunteer Cathy Warrin said.

For Nixon Medical, this opportunity and strategic partnership offers their associates an ongoing chance to volunteer with the Boys & Girls Clubs, fulfilling their quest to engage associates in the psychological rewards of philanthropy and to give back to the communities where they do business.

Our Partner for Latino Communities:
Arsh-Cannon Fund

The DCF is able to make an impact because of partners like Dr. Christine Cannon, executive director of the Arsh-Cannon Fund at the DCF, which focuses primarily on Delaware’s Latino communities.

Philanthropy provides a powerful opportunity to change the lives of Delaware’s Latino families through close partnerships with community leaders, nonprofits, educators and healthcare providers. At the Arsh-Cannon Fund our grants fuel a variety of educational opportunities that drive English language acquisition, family literacy, early childhood preparation for kindergarten, year-round learning for English Learners (ELs) in K-12, college access and graduation, career development, equity-focused educational advocacy and more.

Finally, I am proud to be engaged with a Sussex County-wide collaboration among more than 50 nonprofits who want to grow their capacity to engage with and serve Latino families. Called La Colectiva de Delaware, its pilot programs are developing approaches to resource navigation, literacy, youth mentorship and workforce preparation.

In her own words:

I am proud of the Arsh-Cannon Fund’s 11-year history of supporting family literacy programs that provide educational support for children while their immigrant parents learn English. I am also proud to advocate for English Learners. This year, involvement with a group of EL advocates, including Rodel, resulted in a series of five award-winning infographic English Learner Fact Sheets, including Spanish-language versions.

There is so much to learn from each other, including members of our Latino communities. Latinos engaged in identifying issues important to them are more likely to be involved in developing long-term approaches. Building understanding, trust and collaboration results in new opportunities and collective impact.

“I have learned the value of investing time in developing partnerships with, and between, grantees.”

- Dr. Christine Cannon
In June 2019, the DCF officially became home to the $2.2 million Brandywine Creek Woodlawn Trust, which was created from a private trust established by the Woodlawn Trustees nearly 40 years ago to benefit Brandywine Creek State Park.

Delaware State Parks are nationally renowned, and the DCF is a proud partner in preserving and increasing access to these beautiful public spaces.

Delaware State Parks and its supporting friends groups have established more than $10 million in charitable funds at the DCF to help pay for maintenance, special projects and operations in parks throughout the state.

“We want to make sure the parks and open spaces provide opportunities for people to relax and participate in activities that promote healthy lifestyles,” said Greg Abbott, director of the Division of State Parks. “By partnering with the DCF, we’re able to make sure funding is available to protect and maintain those spaces for generations to come.”

Visit our new page, delcf.org/delaware-state-parks, to view all the DCF’s state park funds and make a donation.

Facing page: Brandywine Creek State Park.

This page: Rodney Lambert, CEO, Woodlawn Trustees, at the DCF’s annual meeting.
The Fund for Women, the DCF’s oldest and largest Giving Circle, awards grants to empower women and girls in Delaware to achieve their potential. With an endowment now exceeding $4 million, the Fund for Women awarded $200,000 in FY2019 grants to 12 organizations statewide.

To celebrate its 25th anniversary, the FFW also awarded its first three-year, $75,000 collaborative grant. The first installment was presented to the YWCA of Delaware, which is leading “Empowering Young Women for Success After High School,” a statewide initiative in partnership with Delaware Adolescent Program, Inc.; Delta Outreach and Education Center; Delta Sigma Theta Sorority; Girls, Inc.; and Pathways to Success.

This year’s grantees are:
- Catholic Charities, Inc.
- Delaware Center for Justice
- Family Promise of Northern New Castle County, Inc.
- Fresh Start Scholarship Foundation
- Nanticoke Health Foundation
- National Coalition of 100 Black Women, Delaware Chapter, Inc.
- Planned Parenthood of Delaware
- Ronald McDonald House of Delaware
- Serviam Girls Academy
- STEHM, Inc.
- Survivors of Abuse in Recovery, Inc. (SOAR)
- UrbanPromise Wilmington

Read about all the 2019 awardees and learn more about FFW at delcf.org/ffw.

African American Empowerment Fund of Delaware and Fund for Women tables at the DCF’s November 2018 Building Opportunity Keynote.

Our Partners in Collective Philanthropy: DCF Giving Circles

Among the nearly 1,100 charitable funds at the DCF are three Giving Circles, unique funds that empower individual donors to pool their giving to build opportunity around issues they are passionate about. Through this collective philanthropy, donors are able to maximize their impact throughout the state.

African American Empowerment Fund of Delaware

Each year, the African American Empowerment Fund of Delaware (AAEFD) awards grants to help support high-quality programs focused on education in our community. In FY2019, the AAEFD awarded a total of $5,500 to three organizations - Nehemiah Gateway/ Tennis Rocks Tutoring Program, One Village Alliance and TeenSHARP.

This year’s grantees are:
- Compassionate Hearts
- Jewish Family Services of Delaware

Read more at delcf.org/aaefd.

The Next Generation - Northern and Southern Chapters

In the DCF’s NextGen North and NextGen South, young professionals learn about being members of a nonprofit board, study community issues, raise money and award grants to community issues they are passionate about.

In FY2019, NextGen South awarded $7,500 each to support the work of Compassionate Hearts and Jewish Family Services of Delaware in fighting the opioid epidemic. NextGen North focused this year on strengthening its infrastructure and helping board members develop knowledge of community issues, particularly around the arts as a driver of social change.

Read more at delcf.org/nextgen.

Serviam Academy received a 2019 Fund for Women grant to support its STEM program, which is providing more than 130 girls with technology, training and support.
Our Partners for Delaware’s Future: DCF Legacy Society

“The DCF is one of the greatest opportunities for anybody who has any wealth.”

- DCF Legacy Society member Charles “Chick” Allen, who maximizes the impact of his charitable giving in Sussex County through the Allen Family Fund at the DCF.

Make a Powerful Gift that Costs Nothing During Your Lifetime

Whether you have modest savings or a large estate, you can make a meaningful charitable gift without significant immediate impact to your finances through legacy giving.

Legacy gifts, also called planned gifts, are made through wills, charitable trusts, beneficiary designations of insurance policies or IRAs, and more. Through legacy giving, you may be able to:

- Leave a permanent source of income for your favorite charitable cause.
- Inspire your loved ones to give.
- Secure a permanent stream of income for the rest of your life.
- Enjoy immediate tax advantages.
- Leave more of your estate to your descendants.
- Leave your personal legacy.

The DCF has the expertise to work with you and your financial advisor or attorney to help you achieve your charitable goals and establish your personal legacy.

For more information, visit delcf.planyourlegacy.org or contact Joan Hoge-North, vice president for philanthropy, at jhoge-north@delcf.org or 302.504.5224.

This information is not offered as legal or tax advice. Please consult your accountant or attorney for advice on how planned giving will impact you.

Legacy Society

The Legacy Society recognizes a special group of individuals whose commitment to the community has inspired them to create a lasting charitable legacy through the DCF.
Our Partners in Community Leadership: DCF Friends

Since 1986, the DCF has been providing community leadership services that benefit Delawareans throughout the state. Thanks to the generosity of the individuals and organizations listed here, the DCF has been a powerful force for good for more than 30 years, serving as a facilitator, convener, cultivator and source of community knowledge.

Community Builders ($10,000+)
Discover Bank
DuPont Company

Community Partners ($5,000-$9,999)
Ms. Adrienne Arish
Marilyn & Nathan Hayward
Nancy & Tom Sager

Benefactors ($1,000-$2,499)
Jill & Rich Abbott
Joe Appleby
Bernard & Helen Balick
Dr. Alex & Bodenstab
Mr. & Mrs. James Borel
Stuart & Lucy Cormack-Gay
Mr. Daniel E. Cruse Jr.
Oonnee Keener Damion
DeVon & Kit Daniels
Claire DeMATTiEs & Michael Marquardt
Dr. & Mrs. Edward Goldenberg
Mr. Donald L. Gouge Jr.
Ms. Rebecca Stevenson
May & Bob Hibick
Frit Hoyt Blackburn
Joan Hope North & David North
Jefferson, Utan, Doane & Sterner, PA

Patriots ($500-$999)
Mrs. Adrienne Rudden
Maxine & Jay Rosenthal

Patrons ($500-$999)
Mrs. Adrienne Arish
Marilyn & Nathan Hayward
Nancy & Tom Sager

Ambassadors ($2,500-$4,999)
Corporation Service Company
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Kenneth & Kathryn Nachbar
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Donald & Elizabeth Nicholson
Nixon Medical
Nor Easter Foundation
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Dennis & Beth Salter
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Mr. & Mrs. Stephen S. Silver
Frank & Linda Chick
Thomas & Marie Forrest
Mr. & Mrs. Muktishwar Gande
Giving Fund: In Memory of Judith A. Van Dyke
Mr. & Mrs. William Goldier
Sally Gore
Peter & Susan Gilman
Thomas & Martha Siegel
Jeffrey H. Stangnor

Lynn & Leslie Jones
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Steve & Judy Schwartz
Ronald & Janet M. Yabroff
Phillip & Carolyn Smith
SEI Investments
Thomas R. Pulsifer
DuPont Company
Discover Bank
($10,000+)
($1,000-$2,499)
Benefactors
Patrons
Community Builders
Community Partners
Benefactors
Patriots
Patrons

“the DCF does great work in the community as a facilitator. Our family benefits spiritually by working with them to make a difference in Delaware.”

- Ward Keever (pictured on the far left, with his family), president and CEO of Covenant Wealth Strategies and founder of the Keever Family Fund.
Financials & Investments

As a public charity, the DCF is committed to transparency to our fundholders and the broader community we serve. To review our Federal Tax Return Form 990s, investment policy, full audited financial statements and quarterly investment reports, visit delcf.org/financials.

June 30, 2019 and 2018

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<tr>
<th>ASSETS</th>
<th>2019*</th>
<th>2018</th>
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<td>Cash and cash equivalents</td>
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<td>Investments</td>
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<td>Unconditional promises to give</td>
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<tr>
<td>Fixed assets - net</td>
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<tr>
<td>TOTAL ASSETS</td>
<td>$276,984,726</td>
<td>$267,357,286</td>
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<tr>
<th>LIABILITIES</th>
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<td>Other accrued expenses</td>
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<td>Nonprofit agency funds</td>
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<td>Total Liabilities</td>
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<td>Total Net Assets</td>
<td>$239,692,454</td>
<td>$230,529,071</td>
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<tr>
<td>Total Liabilities and Net Assets</td>
<td>$276,984,726</td>
<td>$267,357,286</td>
</tr>
</tbody>
</table>

*2019 numbers

2019 DCF Grants: $16,300,000 in 1,940 grants
2019 Scholarships: $376,650 in 193 scholarships

Our investment philosophy is to maximize preservation and growth of capital over time, while minimizing risk and volatility.

This chart illustrates the performance of the DCF’s Flagship Long-Term Pool. For information about the DCF’s other investment pools, visit delcf.org/investments.

Policy Index is a compilation of each money manager’s indices.
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*SPECIAL THANKS TO TOM PULSFER FOR HIS PRO BONO LEGAL COUNSEL.

“I see the success of the DCF over the years as a testament both to the dedication of the folks working/volunteering there and the charitable aspirations of the citizens of Delaware. The DCF truly represents what a community foundation is supposed to be about – the community.”

~ Pete Kennedy, DCF Audit Committee member
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DCF staff at our 2019 annual retreat, held at the Historic Odessa Bank in Odessa, Delaware.

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